



Date: September 30, 2025

Subject: Tariff Fees & Updated Transport Fee Descriptions

In effort to improve billing transparency/clarity around Transport Fees that are associated with specimen/product movement, beginning with the November billing cycle we will utilize four (4) different descriptions which are intended to better illustrate to our clients the nature of the requested Transport:

- **EMS Rotation (EMSRO)** – applies to EMS facilities only. This describes when an EMS facility requests transport of a specimen or product from their facility to an area hospital.
- **Specimen/Product Relocation (PDRL)** – this describes when a hospital requests that a specimen or product is transported from one facility to another within the same hospital system which DOES require a disposition change.
- **Pickup/Transfer (PKTRAN)** – this describes when a hospital requests a transfer of a product to another hospital where there is NO need for disposition change.
- **Specimen Pickup (PICKUP)** – this describes a transport event when a hospital requests a patient specimen to be picked up and transported to our facility for a workup in our Consultation and Reference Department.

We recognize that providing transport services is valuable in helping our hospital partners manage their blood product inventories and limit product expirations, and we are happy to continue providing this service.

Additionally, in accordance with our agreement and as a result of cost increases affecting our operation that are directly related to recent tariffs implemented by the federal government, your invoice will include tariff-related fees in the following amounts per unit as follows, effective November 1, 2025:

- Tariff Fee – Red Blood Cells (\$1.00)
- Tariff Fee – Apheresis Platelet (\$2.00)
- Tariff Fee – FFP (\$0.20)
- Tariff Fee – Apheresis “Jumbo” Plasma (\$0.75)
- Tariff Fee – Cryoprecipitate (\$0.20)
- Tariff Fee – Pooled Cryo (\$1.00)
- Tariff Fee – Whole Blood (\$1.00)

If you have any questions, please do not hesitate to contact Christina Gligorova at 832-907-0079 or Steve Ruth at 713-791-6202.

Thank You,

Steve Ruth  
Director – Business Development

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